



Getting to Closing!: Insider Information To Help You Get a Good Deal On Your Mortgage

Cheryl L. Peck

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"Getting To Closing" will give you the insider information you need to understand and navigate the residential real estate loan process. This book explains the details of the mortgage process, the loan application and disclosures, and even tells you how to save thousands of dollars on your mortgage once you have it. Cheryl Peck spent ten years as a Mortgage Broker, closing thousands of loans. This book gives you the insider view of how the process works, how the underwriter views your file, and other things you need to know to help you get the best possible real estate mortgage loan. Whether you are a first time home buyer, or have closed several real estate loans, this book will give you valuable information that will help you get your residential real estate loan closed with a minimum of stress. Property types and uses, along with their effects on the loan, are discussed. The book also discusses the sales contract, appraisal, home owners insurance, title work, and what to expect at closing. You will learn the secrets of quoting and locking an interest rate.

"Getting To Closing" will give you tips to streamline the process, reduce costs, be better prepared, and get your loan approved and closed. In today's tighter credit markets you need all the information you can get to make the best deal possible on your home or investment property loan. This book gives you that information, which you may not get from your loan officer, so you will never be surprised at closing!

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