



How to Open a Financially Successful Bed & Breakfast or Small Hotel

Fellow and Former Director Douglas Brown

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This totally revised book will separate the romantic notions of owning a B&B from the business end by covering basic cost control systems, profitable menu planning, reservation systems, successful kitchen management, housekeeping, beverage management, room rate formulas, arrival, billing, departure, managing and training employees and more. The CD contains all the forms in the book as well as a sample business plan you can adapt for your own use.-- (3/19/2015 12:00:00 AM)

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