



# How to Run Your Nurse Practitioner Business: A Guide for Success

*Sheila, Dr., Ph.D. Grossman, Martha, MS, ANP-BC Burke O'Brien*

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## Designated a Doody's Core Title!

*"This is a wonderful resource for current and future nurse practitioners. The information is valuable and timely. This is an essential addition to resource libraries for nurse practitioners."Score: 100, 5 stars*

--Doody's

This book serves as an authoritative reference designed for nurse practitioners (NPs), masters and doctoral level students, and administrators interested in developing and managing high-quality, cost-effective, and patient-accessible healthcare in NP settings. The Doctor of Nursing Practice (DNP) Essentials are described in detail, and implications of the practice doctorate are integrated into this comprehensive text designed assist the reader in learning the principles of business management.

The authors delineate the scope and role of the NP, the changing vision of healthcare delivery and its impact on NPs, and an analysis of the impact of statutes and legislation on NP-run practices. The book also provides a review of entrepreneurial models of NP delivery settings.

### Key features:

- Provides templates of policies, procedures, and documents that readers can adapt for their own settings regarding referral, release of healthcare information, and mission statements
- Discusses all aspects of running a clinic, such as on-call scheduling, job descriptions, staff evaluation, managing patient records, collaborative practice agreements, business plans, and sample budgets
- Offers important information about patient safety, evidence-based practice, working with business consultants to develop a practice, financial management of a practice, explanations of the roles of the director/owner and other providers

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